

Valhalla Investment Summit Saskatchewan

Startup TNT is dedicated to improving access to capital for early-stage tech companies. We do this by increasing the pool of professional early-stage investors, educating entrepreneurs on fundraising best practices, and facilitating lasting relationships between both parties.

Our early-stage tech venture investment summits provide a fun, approachable way to become an angel investor. We actively work with local angel groups, seed funds and early-stage VC funds to build our investor education program.

It's not a pitch competition; it's a deal screening process. We offer a chance to invest real money into a real company with real potential — all while teaching first-time investors due diligence and deal screening best practices. This spring, **we're teaming up to host our first investment summit in Saskatchewan.**

Presented by



HOW IT WORKS

20-30 investors (some seasoned, some new) form a single-purpose holding company (SPV)

Investment minimum of \$5,500 (\$5,000 to the startup, \$500 for SPV maintenance)

Investors work together to select one startup for investment

January - Education, review pitch decks, meet with startups, share learnings and findings

February - 20 companies pitch, narrow down to 5 finalists, complete due diligence, negotiate terms

March - 5 companies present at Valhalla Investment Summit, at least 1 receives investment

“Thank you Startup TNT for an amazing first angel investor experience!”

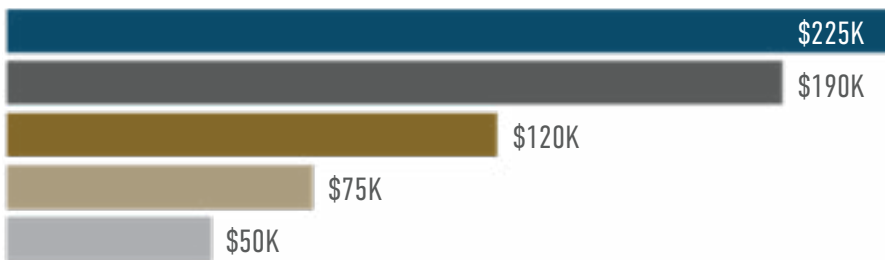
— LINDSAY VANSTONE, TNT SUMMIT II INVESTOR



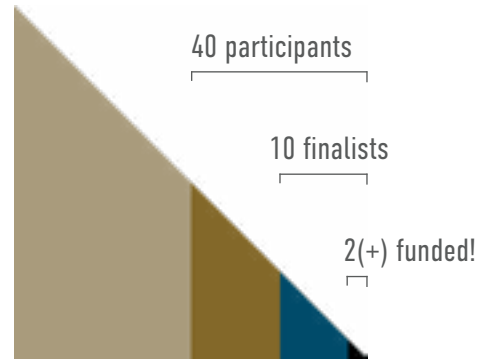
Photo by Chris Onciul (EEDC)

The Impact

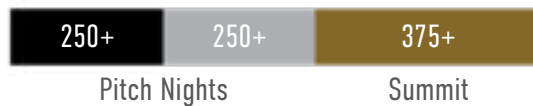
\$650K+ INVESTED IN 5 ALBERTA COMPANIES*



80+ applicants



875+ ATTENDEES



40 COMPANIES GAINED EXPERIENCE PITCHING



\$2M-\$8M
typical valuation range

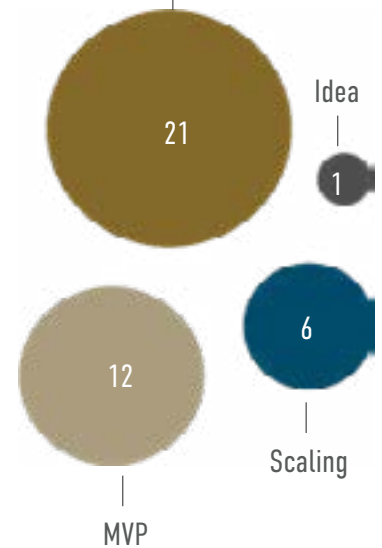


<\$1M
typical ARR

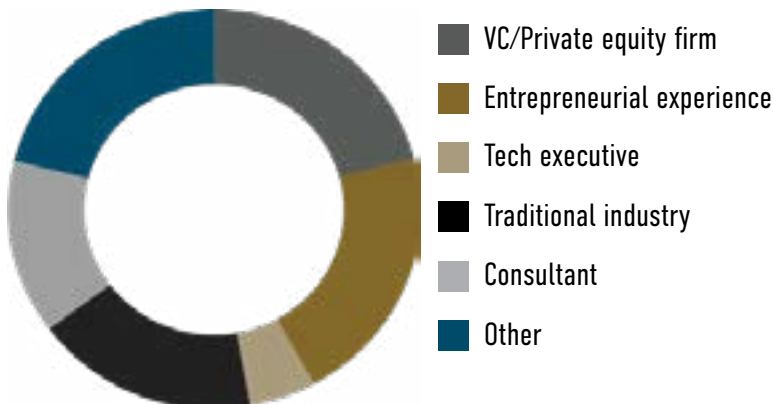


\$250K-\$2M
typical round size

Product/market fit



57 INVESTORS GAINED CONFIDENCE WITH EARLY-STAGE INVESTING



1 IN 2
NEW TO ANGEL INVESTING

*Investments are still being finalized, numbers may change.

MEET THE TNT Winners

The past two TNT Summits (February & November 2020) have resulted in the investment of \$1M+ into eight Alberta startups. These companies are growing rapidly and solving some of the world's biggest challenges — from clean drinking water and emissions management to feeding a hungry planet.

Arolytics - Summit II Winner (\$225,000)

Arolytics is an emissions software and data analytics company. The SaaS platform enables the energy sector to track, manage, and report greenhouse gas emissions for regulatory compliance and ESG disclosure purposes. It is tech-agnostic and can read data from any sensor, anywhere in the world — saving producers 100,000s of dollars in measurement costs. Arolytics recently graduated from the 2019/20 CDL Program and was accepted into the Alberta Machine Intelligence Institute's (Amii) Reducing Emissions through MI program. The company will conduct a paid pilot with Cenovus in 2021 and has experienced 25x growth since it incorporated in 2018.

2S Water - Summit I Finalist (\$75,000)

2S Water is commercializing a real-time sensor platform for environmental monitoring of industrial wastewater. After a brief halt in production due to COVID-19, 2S Water successfully deployed its first prototype into the field, as part of the pilot project in Sturgeon County. The company was recently accepted into the Canadian Technology Accelerator Cleantech cohort and has cemented a partnership with the Canadian Excellence in Mining Institute, which has resulted in conversations with mining giants like Rio Tinto and Vale. It is also discussing a pilot project with Sherritt. The company is aiming to be market-ready in April 2021.

Future Fields - Summit I Finalist (\$60,000)

Future Fields has developed a low-cost growth medium that makes cellular agriculture economically viable. Startup TNT was the first investor in the company's initial \$600,000 seed round. In June, Future Fields was accepted to the Y Combinator — where it raised a second, oversubscribed round. Since the TNT Summit, the company has tripled its team — adding six new full-time employees. It was also accepted into the University of Alberta Health Accelerator and is working with an IP expert to scale its processes. With several paid contracts and its first purchase order, Future Fields will begin shipping product by the end of the year.

BUILDING COMMUNITY

Why Invest

As an investor, your objectives are to:

- Make friends (you'll be introduced to a community of like-minded investors)
- Build relationships with promising entrepreneurs
- Gain confidence investing in early-stage tech startups (you'll receive hands-on investing education)
- Support the growth of your local startup community
- Have fun while investing in some of the highest potential startups in town

Eligibility

Desire to grow local innovation ecosystems and support local startups

Available to participate in the 8-week shared due diligence process (about 1-2 hours per week)

Minimum investment of \$5,500 (\$5,000 to the startup, \$500 for corporate maintenance costs)

Must be an accredited investor



Photo by Steven Csorba

Timeline



Interested? Fill out this form.

Want to learn more? Listen to this podcast.